

APQC'S RAPID PERFORMANCE ASSESSMENTS

HELPING TO ACCELERATE INNOVATION & IMPROVEMENT

Launched in 2010, APQC's Rapid Performance Assessments are a shorter, faster subset of APQC's [Open Standards Benchmarking®](#) assessments with high-level key performance indicators for each process area. You are able to select assessments from 22 functional areas. APQC provides reports in two business days that include a gap analysis on activity-level performance against multiple peer groups.

By submitting your client's performance data, you receive a custom report in as little as two business days comparing your clients' practices with top, median, and bottom performers measuring their processes':

- ♦ productivity,
- ♦ efficiency,
- ♦ cost effectiveness, and
- ♦ cycle time.

KEY USES OF FINDINGS

The most popular uses of Rapid Performance Assessments reports include:

- ♦ Supporting your client's annual planning and budgeting
- ♦ Using as a tool to target top priority improvement areas for your client
- ♦ Aiding in restructuring, merger or outsourcing evaluations
- ♦ Creating a baseline for ERP or other technology implementations.

For more information, visit www.apqc.org/benchmarking-portal/rpa

SCALE. SPEED. COST

A more efficient data collection process allows you to focus your clients on the gaps and improvement needs of reducing cost and cycle time or increasing productivity.

Benefits include:

- ♦ Commonly agreed-upon consistent definitions and performance measures
- ♦ Blinded, normalized and aggregated data sets
- ♦ An active, growing database with over 7,200 global submissions and peer group segmentation
- ♦ Dramatically shortened benchmarking cycle time with reports delivered in as little as two business days
- ♦ Access to data that has traditionally been costly to obtain—included as part of your APQC professional service firm membership
- ♦ Validated and safeguarded data by APQC, a neutral, credible third party

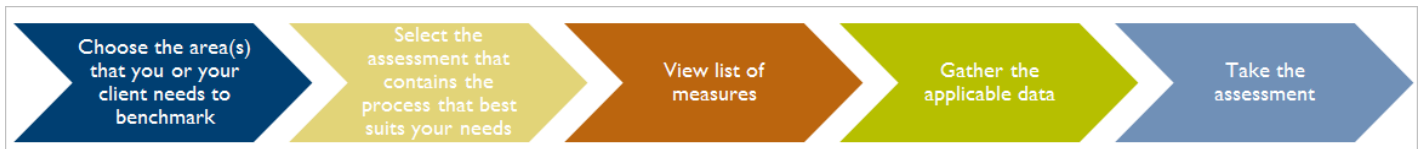
IT'S SIMPLE. GET STARTED TODAY!

Give your clients the competitive edge by seeing where they rank against peers and best-in-class organizations. APQC offers ongoing benchmarking research to fulfill your need for reliable, valid, third party data.

You submit the appropriate data on behalf of your clients and we provide the gap analysis and a custom report. This gap analysis reveals current performance and serves as the starting point for client recommendations.

Help your clients' budget effectively to make the case for additional resources to improve their processes or reduce cost.

HOW IT WORKS



APQC analysts review and validate all data before creating a detailed report that compares your responses to those of bottom, median, and top performers.

Assessment Areas

- ◆ Financial Management
- ◆ Human Capital Management
- ◆ Information Technology
- ◆ Product Development
- ◆ Sales and Marketing
- ◆ Supply Chain Management

WHY APQC?

With over 2,000 measures, 100,000 performance metrics, you have access to the world's largest database at your fingertips. APQC is a member-based nonprofit and one of the world's leading proponents of knowledge management, benchmarking, and best practices business research. APQC has collected nearly 1 million performance metrics from more than 20,000 global participants.

APQC professional service members have unlimited access to all Open Standards Benchmarking assessments as part of their membership while nonmembers have a fee of \$5,000 per survey.

Get Started!

Have questions or need additional information? Reach out the APQC's professional services firms team at psfirms@apqc.org.