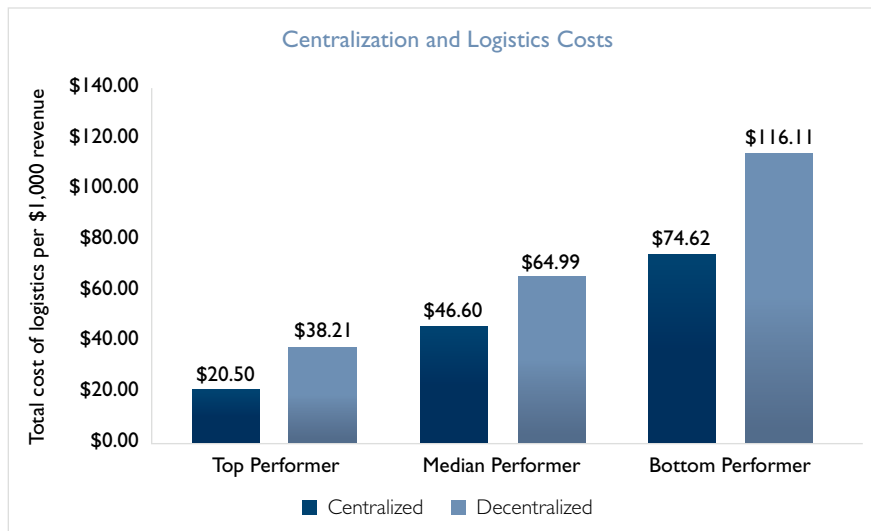


Supply Chain Management

Crossing the functional and geographic boundaries of an enterprise, supply chains are increasingly complex and difficult to manage. The impact of supply chain performance can mean millions of dollars to an organization's bottom line. APQC helps supply chain management (SCM) professionals optimize current processes to reduce costs, improve cycle times, and add value through the use of benchmarking, best practices, and knowledge sharing.

APQC has the resources to help you improve supply chain efficiency and value at every stage, including on-demand access to the practices and tools associated with top supply chain performance.



Organizations with centralized logistics functions report lower total logistics costs. Centralizing logistics is likely to require an investment of time and money that might seem daunting, but the long-term benefits of centralization outweigh the short-term costs.

With end-to-end supply chain data and expertise, APQC can help you make smarter decisions about even the most complex supply chain challenges, such as:

- **Planning**
Decrease the cash-to-cash cycle time, offer superior customer responsiveness, provide better products and services, and lower costs.
- **Procurement**
Reduce procurement costs per purchase order and help turn buyers into strategic business partners.
- **Manufacturing**
Speed up manufacturing cycle times, remain cost-competitive, and offer unique customer value.
- **Logistics**
Reduce physical inventory and related carrying costs.
- **Order Management**
Improve customer service and build brand loyalty.
- **Product Development**
Improve product development processes to meet changing market demands.

Expertise to Support Your Supply Chain Management Initiatives

“The supply chain group has gotten a lot of value from our membership with APQC—both in being able to go into the Knowledge Base, but also consulting with APQC on specific areas of supply chain where we needed additional help. I would certainly recommend membership.”

—Susan Rosenbaum, Schlumberger



Make Best Practices Your PracticesSM

www.apqc.org

APQC Membership—Your Single Source for What Works in Supply Chain Management

- **Knowledge Base**

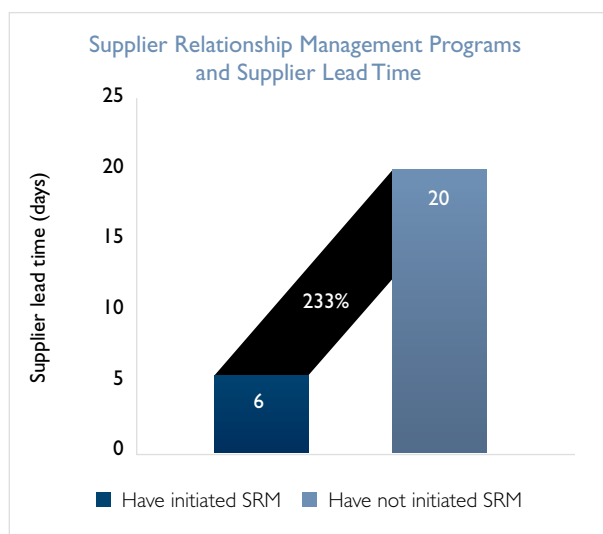
Access exclusive, members-only SCM content, including benchmarks, best-practice reports, case studies, white papers, diagnostic and process tools, and templates.

- **Benchmarks and Assessments**

Identify where you stand and compare your performance with that of peer organizations through the world's largest benchmarking database, containing more than 225 supply chain measures and 23,000 supply chain metrics to help you target specific areas for improvement.

- **Network of Expertise**

Turn to trusted advisers who speak your language and peers who understand the challenges you face. The APQC network is composed of more than 15,000 active individuals worldwide who are leveraging their membership for perspective, decision support, and expertise on a daily basis.



*Organizations without formal supplier relationship management (SRM) programs report **233 percent longer supplier lead times**. Reducing lead times from suppliers can get your inventory in and out the door faster, freeing up cash and ultimately satisfying customers.*

“ APQC solves the problem of the supply chain language barrier. With the diversity and complexity of global supply chains, we often find organizations aren't on the same page when it comes to talking about even the most common processes and measurements, like inventory turns or days sales outstanding. ”

—Karen Butner, IBM Institute for Business Value

Get Started Today

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